

THE COOPERATIVE CONNECTION:

Why Choosing SEI Fiber Makes More Sense

When it comes to choosing internet service, most people focus on speed, price, or reliability. Those things matter — and SEI Fiber delivers all three. But there's another factor that's just as important: who you're doing business with.

Unlike for-profit providers, SEI Fiber isn't an outside company. It's part of Southeastern Indiana REMC, your local, member-owned Cooperative. That means when you take SEI Fiber service, you're not just a customer — you're an owner. You're supporting a not-for-profit organization that exists solely to serve the people and communities of southeastern Indiana.

Owned by Members, Not by Investors

The difference between SEI Fiber and a for-profit company comes down to purpose. Investor-owned companies are driven by profit. Their first responsibility is to shareholders who expect returns on their investments. The money you spend each month for service often leaves the community — going toward corporate profits, advertising budgets, or dividends for people who may never set foot in our area.

*Owned by Members.
Built for Community.*

SEI Fiber operates differently. Because it's a division of your electric Cooperative, the members own it. Every dollar you pay supports your community — helping maintain infrastructure, expand the network, and improve reliability for everyone.

We reinvest in the same places we serve: your neighborhoods, schools, and businesses. And when there's revenue left over after operating costs, it doesn't line someone else's pockets. It's returned to members in the form of capital credits, just like on the electric side of the Cooperative.

That's the Cooperative difference: we don't exist to make money — we exist to make a difference.

A Shared Mission: Power and Connection

SEI Fiber was built on the same foundation that has guided Southeastern Indiana REMC since 1939: bringing essential services to rural areas that others overlook. Just as local members came together decades ago to bring electricity to their farms and towns, SEI Fiber was created to bring high-speed internet to those same communities — ensuring no one is left behind in today's digital world.

Our mission is simple: to improve the quality of life for the people we serve. Reliable electricity powers your home. Reliable internet powers your future. Both are part of the same Cooperative vision.

Supporting Local Jobs and Local Growth

When you choose SEI Fiber, you're supporting the people who live and work here — your neighbors. From the linemen who maintain the poles to the technicians who install your service, SEI Fiber's workforce is made up of local employees who take pride in serving their own communities.

Your monthly payments help sustain good jobs right here in southeastern Indiana, not in distant corporate offices. That local investment strengthens our economy, supports community programs, and helps fund initiatives like Operation RoundUp, which has given over a million dollars back to area organizations over the years.

SEI FIBER vs. FOR PROFIT PROVIDERS

FEATURE	SEI FIBER (Your Co-op)	FOR-PROFIT PROVIDERS
Ownership	Owned by members	Owned by investors/shareholders
Purpose	Not-for-profit; focused on service and community	Profit-driven; focused on returns
Revenue Use	Reinvested locally or returned to members as capital credits	Sent to corporate headquarters or shareholders
Decision Making	Guided by a locally elected board of directors	Controlled by corporate executives and investors
Community Impact	Supports local jobs, schools, and economic growth	Profits often leave the community
Accountability	To the members it serves	To shareholders and stockholders

Service with Heart

The Cooperative difference can also be seen in the way we treat people. Because SEI Fiber and Southeastern Indiana REMC are part of the same family, our employees live by the same values — integrity, accountability, innovation, and community commitment.

That means no hidden fees and no fine print. When you call with a question, you reach someone who understands your community. When you see a truck in your neighborhood, it's someone who cares about doing the job right because this is home.

*When you choose
SEI Fiber, you're investing
in your own community.*

More Than a Connection — A Cooperative Commitment

When you choose SEI Fiber, you're not just buying internet service; you're investing in your community's future. You're helping ensure that students can learn online, small businesses can grow, and families can stay connected — all with the reliability and fairness you've come to expect from your Cooperative.

As a not-for-profit, member-owned organization, SEI Fiber's success is your success. Together, we're building the next generation of essential infrastructure — owned by the people it serves and designed to keep southeastern Indiana connected for decades to come.

When you choose SEI Fiber, you're not just connected to the internet — you're connected to something bigger: your co-op, your community, and your future.